

FAQ For Polyplan Acquisition

June 6, 2005

Q: What has PTC announced?

A: PTC has announced its expanded manufacturing strategy, which includes the completion of the acquisition of Polyplan Technologies, a privately held company headquartered in Montreal, Canada.

Q: Who is Polyplan?

A: Polyplan Technologies is a small innovative company that has gained a reputation as a thought leader in manufacturing. Polyplan offers an innovative software solution that fosters simultaneous product and process development, providing process improvements and reducing errors between product design and manufacturing engineering, while delivering a rapid and durable return on investment.

Q: Describe Polyplan's offering.

A: The Polyplan solution provides a digital manufacturing working environment enabling manufacturing engineers to develop more accurate and timely manufacturing strategies and documentation. The resulting benefits to leading manufacturers include reduced costs, risks and simplification of new product introduction. Polyplan focused on the engineer-to-order market where the problems of managing change from the engineering department to the manufacturing department are most acute.

Q: What is PTC's enhanced manufacturing strategy?

A: PTC has launched an enhanced manufacturing strategy to enable customers to realize the benefits of simultaneous product & process development. This will be done by extending PTC's PLM solutions to cover manufacturing process development. The key elements of the strategy are:

- Add digital manufacturing process definition and analysis, resource management, costing to Windchill via the Polyplan acquisition and technology integration
- Provide associative manufacturing capabilities throughout the PTC Product Development System
- Leverage Windchill's powerful collaboration and configuration management capabilities for manufacturing data and processes
- Drive manufacturing knowledge upstream into the design process
- Provide an easy to use, lower cost solution designed for manufacturing engineers
- Deliver an open system including:
 - Best in class partnerships for manufacturing simulation and optimization
 - Out-of-the-box interoperability with ERP/MRP systems
 - Heterogeneous CAD support

Q: Why is PTC acquiring Polyplan?

A: PTC believes that manufacturing process development should occur simultaneously with product development in order to realize the promised business benefits of

reduced time-to-market, reduced product cost, and streamlined change processes. Polyplan is a strong fit for PTC because of its expertise in manufacturing, strategic fit into our overall manufacturing strategy, and technology fit with its Internet-based architecture that can be integrated with Windchill.

Q: How will Polyplan be integrated into PTC's organizational structure?

A: PTC is excited to retain many of the talented individuals from Polyplan and expects that their deep knowledge and commitment to manufacturing process management will benefit the company and our customers alike. The Polyplan group will continue to run as a focused business unit and will continue to be based out of their current Montreal location.

Q: What is the long-term PTC roadmap for the Polyplan product?

A: PTC's strategy is to make the Polyplan product integral with Windchill. The existing integration will be made available to pilot program customers. Once fully integral, the product will be available as an add-on module to Windchill PDMLink.

Q: Was there a prior relationship between PTC and Polyplan?

A: Polyplan has been a member of PTC's partner program for several years and there is already an integration between our products. Polyplan has developed a version of their product that runs directly inside Windchill. Since their application is a J2EE Web application, embedding Polyplan in Windchill was straightforward.

Q: How do I find out more about the acquisition and PTC's solutions?

A: Further information about PTC's acquisition of Polyplan can be found on PTC's Web site at <http://www.ptc.com/go/polyplan/>. PTC product information can be found at <http://www.ptc.com/products/index.htm>.